SDSU | Fowler College of Business

FINANCIAL SERVICES MAJOR (41- 42 units)
UPPER DIVISION REQUIREMENTS FOR 2022-2023 MAJOR CATALOG YEAR

Business Core	Grade	Prerequisites/Notes
BA 300: Ethical Decision Making in Business (1-unit)		
BA 310: Foundations of Business in a Global Environment (1-unit)		
BA 323: Fundamentals of Finance		
BA 350: Management & Organizational Behavior		
BA 360: Introduction to Operations & Supply Chain Management		STAT 119 or ECON 201; Recommended: MATH 120
BA 370: Marketing		
Financial Services Major		
ACCTG 503: Federal Tax of Individuals OR FIN 433: Theory of Real Property Value		ACCTG 201, ACCTG 202 or FIN 331
FIN 327: Investments		BA 323
FIN 331: Real Estate Principles		
FIN 334: Principles of Risk Managmeent and Insurance		
FIN 335: Financial Modeling		BA 323
FIN 522: Individual Insurance Management		
FIN 589: Personal Financial Planning		BA 323
Any 9-10 units of the following:		
FIN 326: Financial Institutions Management		BA 323
FIN 336: Principles of Residential Property Management		
FIN 421: Portfolio Management and Security Analysis		FIN 327
FIN 422: Property-Liability Insurance		
FIN 427: Derivatives and Financial Risk Management		BA 323
FIN 431: Real Estate Finance		FIN 331
FIN 435: Real Estate Investment Analysis		FIN 331
FIN 436: Residential Property Management Practices & Issues		FIN 336
FIN 585: Estate Planning Issues and Practice		
FIN 590: Personal Financial Planning Practicum		Credit or concurrent registration in FIN 589 or 657
ACCTG 326: Intermediate Financial Accounting		ACCTG 202
ECON 320: Intermediate Macroeconomics OR ECON 422: Business Cycles		ECON 101 (ECON 320) or ECON 101 & ECON 102 (ECON 422)
ECON 490: Money and Banking		ECON 101 & 102 and ACCTG 201
MKTG 377: Selling Strategy & Practice (4-units)		BA 370 with a C
	MAJOR GPA	

You **must have a 2.0 average** or better in the courses listed above in order to graduate. Other requirements for the degree can be found in the SDSU Catalog and in your degree evaluation. **This is an unofficial advising sheet. Official requirements are based upon catalog copy and issued by the Office of the Registrar: https://registrar.sdsu.edu/**