



## FINANCIAL SERVICES MAJOR UPPER DIVISION REQUIREMENTS FOR 2015 CATALOG YEAR

Course	Grade	Prerequisites/notes
BA 300 Ethical Decision Making in Business (1 unit)		MIS 180
BA 310* Foundations of Business in a Global Economy (1 unit) <b>*The BA 310 course and prerequisite is waived for students in Catalog Years prior to 2015/2016</b>		
BA 323: Fundamentals of Finance (Formerly FIN 323)		Minimum grade of C required for Finance majors; Credit or concurrent registration in BA 310*
BA 350: Management & Organizational Behavior (Formerly MGT 350)		MIS 180; credit or concurrent registration in BA 310*
BA 360: Intro to Operations & Supply Chain Mgt. (Formerly MIS 302)		MIS 180; MATH 120; STAT 119 or ECON 201; credit or concurrent registration in BA 310*
BA 370: Marketing (Formerly MKTG 370)		MIS 180; credit or concurrent registration in BA 310*
BA 404: Small Business Consulting <b>or</b> BA 405: International Business Strategy & Integration (Formerly MGT 405) <b>or</b> BA 458: Management Decision Games (Formerly MGT 458)		BA 300, 310*, 323, 350, 370; BA 360 or MIS 301
ACCTG 503: Federal Tax of Individuals		
FIN 326: Financial Institutions Management		BA 323
FIN 327: Investments		BA 323
FIN 331: Real Estate Essentials		
FIN 522: Individual Insurance Management		
FIN 589: Personal Financial Planning		BA 323
<b>Any 6-7 units of the following:</b>		
FIN 421: Portfolio Management		FIN 327
FIN 427: Derivatives and Risk Mgt		BA 323
FIN 431: Real Estate Finance		FIN 331
FIN 435: Real Estate Investment Analysis		Prerequisite waived
FIN 585: Estate Planning Issues and Practice		
FIN 590: Personal Financial Planning Practicum		Credit or concurrent registration in FIN 589 or 657
ACCTG 326: Intermediate Financial Accounting		
ECON 320: Intermediate Macroeconomics <b>or</b> ECON 422: Business Cycles		
ECON 490: Money and Banking		
MKTG 377: Selling Strategy & Practice (4 units)		BA 370 with a C

You must have a 2.0 average or better in the courses listed above in order to graduate. Students must also complete 9 units of upper division General Education (Explorations) and a total of 120 units for the degree

**This is an unofficial advising sheet. Official requirements are based upon catalog copy and issued by the Office of Advising and Evaluations..**