



**REAL ESTATE MAJOR
UPPER DIVISION REQUIREMENTS FOR 2015-2016
CATALOG YEAR**

| Course | Grade | Prerequisites/notes |
|---|-------|---|
| BA 300 Ethical Decision Making in Business (1 unit) | | MIS 180 |
| BA 310* Foundations of Business in a Global Economy (1 unit) *Course and prerequisite is waived for students in Catalog Years prior to 2015/2016 | | |
| BA 323: Fundamentals of Finance (Formerly FIN 323) | | Credit or concurrent registration in BA 310* |
| BA 350: Management & Organizational Behavior (Formerly MGT 350) | | MIS 180; credit or concurrent registration in BA 310* |
| BA 360: Intro to Operations & Supply Chain Mgt. (Formerly MIS 302) | | MIS 180; MATH 120; STAT 119 or ECON 201; credit or concurrent registration in BA 310* |
| BA 370: Marketing (Formerly MKTG 370) | | MIS 180; credit or concurrent registration in BA 310* |
| BA 404: Small Business Consulting or BA 405: International Business Strategy & Integration (Formerly MGT 405) or BA 458: Management Decision Games (Formerly MGT 458) | | BA 300, 310*, 323, 350, 370; BA 360 or MIS 301 |
| ACCTG 326: Intermediate Financial Accounting | | |
| FIN 331: Real Estate Essentials | | |
| FIN 333: Law of Real Property | | FIN 331 |
| FIN 431: Real Estate Finance | | FIN 331 |
| FIN 433: Theory of Real Property Value | | FIN 331 |
| FIN 435: Real Estate Investment Analysis | | FIN 431 or 433 |
| FIN 437: Real Estate Development | | FIN 431; or FIN 325 & 327 |
| 9 units selected from the following courses: | | |
| ECON 458: Urban Economics | | ECON 102 |
| FIN 421: Portfolio Management & Security Analysis | | FIN 327 |
| FIN 438: Mortgage Banking | | FIN 431; or FIN 325 & 327 |
| MIS 301: Statistical Analysis for Business | | |
| OR: Any Business Class 300-599 or Other Classes | | Finance Department Chair Approval Required |

You must have a 2.0 average or better in the courses listed above in order to graduate.

Students must also complete 9 units of upper division General Education (Explorations) and a total of 120 units for the degree.

This is an unofficial advising sheet. Official requirements are based upon catalog copy and issued by the Office of Advising and Evaluations.